



WLTP compliance made easy for leasing companies

Accessing up-to-date CO2 emissions, as well as fuel and electric energy consumption data, for any vehicle configuration including any options added doesn't need to be difficult.

Leasing companies have three key goals when it comes to WLTP:

- 01

Compliance
Ensure all vehicles meet the latest emissions standards.
- 02

Pricing transparency
Provide customers with reliable information on vehicle performance and taxation.
- 03

Cost management
Calculate accurate leasing rates for customers and predict a car's total cost of acquisition.

However, there are several obstacles:

Fragmented data No central access point for real-time WLTP values and data is often provided in varying formats by each OEM.	Market variations There are different WLTP impacts on taxation across markets that need to be understood.	Vehicle equipment Changes to a vehicle's weight, rolling resistance, or aerodynamics can alter WLTP values considerably - requiring real-time data access from multiple manufacturers.	International policies Adherence to higher CO2 emissions requirements may be mandated by international car policies, even in less affected markets.
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Why are these WLTP obstacles so important for leasing companies to overcome - for them and their customers?

For leasing companies	For customers
Increased costs Fragmented data and complex tax calculations require additional resources; increasing operational costs and impacting efficiencies.	Inaccurate information Inconsistent WLTP data can lead to unexpected costs (higher fuel costs, taxation) and overall dissatisfaction, eroding trust in the leasing company.
Uncertainty Market variations and dynamic WLTP values complicate cost predictions and leasing rates – leading to unclear strategic decisions.	Higher rates Increased costs for leasing companies may result in higher leasing rates for customers.
Compliance risks Failing to meet international CO2 standards can lead to penalties and reputational damage.	Decision-making complexity Lack of transparent information on vehicle performance and taxation can make it harder for customers to make informed choices.

The ultimate WLTP solution

Covering 98% of all registered car volumes in Europe, providing the most comprehensive level of WLTP data coverage.



Discover WLTP Link from JATO

Using existing methods and relationships within the automotive industry, WLTP Link addresses the need for a fast solution that provides a single point for retrieving and extracting standardised CO2 emissions and fuel consumption data from multiple OEMs and data streams.

Our solution delivers an accurate WLTP calculation for each individually configured vehicle, including its standard and optional equipment, for any vehicle make, model, and trim.

In addition, for EVs and PHEVs, Electric Energy Consumption (EEC) values are also provided.

User friendly You simply configure a car then press the WLTP button. Or WLTP Link can connect to your system to automatically add the values there.	Configure to meet a budget You can configure and compare vehicles to fit any budget with precise WLTP values.	Accurate quotes & car labels Ensures your quotes and car labels are compliant for all vehicle makes.	Meet car policy guidelines You can assure car policy compliance ahead of delivery, reduce cancellation risks, and provide accurate leasing and rental rates.
Predict total acquisition costs You can reveal hidden costs like registration, road, and benefit-in-kind taxes, giving a complete view of a car's total cost of acquisition.	One access point It is your single point of access to manufacturers globally.	Consistent data format We translate data from each automotive manufacturer into one consistent data format for all countries to make integration and ongoing usage easy.	Local technical support Is delivered in your time zone and you local language



WLTP Link

Let's discuss how WLTP Link can transform your business' efficiency and ensure full WLTP compliance.

Contact us

With more than 40 years of experience, JATO understands the challenges facing the automotive industry and works with businesses across the sector to support success.

enquiries@jato.com